|  | A | B | C | D | E | G | I |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Leewood Homeowners Association 2017 Budget |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| 4 |  | 2017 | 2016 | 2016 | 2015 | 2014 | 2013 |
| 5 |  | Budget | Projected | Budget | Actual | Actual | Actual |
| 6 | Operating |  |  |  |  |  |  |
| 7 | Assessments | 183,300 | 175,500 | 175,500 | 175,500 | 175,500 | 175,500 |
| 8 | Contribution to Reserves | $(55,400)$ | $(54,300)$ | $(54,300)$ | $(58,200)$ | $(57,200)$ | $(52,200)$ |
| 9 | Int Income -Operations | - | 571 | - | 410 |  |  |
| 10 | Advertising | - |  | - | - |  |  |
| 11 | Other Income |  |  |  |  | 50 |  |
| 12 | Penalties |  |  |  |  |  |  |
| 13 | POA Packets | 200 | 300 | 200 | 325 | 275 | 50 |
| 14 | Subscriptions |  |  |  |  |  |  |
| 15 | Total Income | 128,100 | 122,071 | 121,400 | 118,035 | 118,625 | 123,350 |
| 16 |  |  |  |  |  |  |  |
| 17 | Accounting | 3,450 | 3,425 | 3,425 | 3,300 | 3,250 | 3,250 |
| 18 | Bad Debts |  |  |  | $(4,442)$ | 545 | 1,745 |
| 19 | Copying | 3,165 | 605 | 1,200 | 1,020 | 103 | 312 |
| 20 | Dues | 450 | 400 | 395 | 345 | 101 |  |
| 21 | Education | - |  | - | - |  |  |
| 22 | Grounds Maintenance | 41,765 | 36,983 | 39,924 | 38,272 | 36,072 | 38,218 |
| 23 | Insurance | 3,300 | 3,212 | 3,200 | 3,614 | 2,758 | 2,701 |
| 24 | Legal | 6,000 | 5,441 | 6,000 | 1,581 | 2,683 | 3,075 |
| 25 | Lighting | 3,125 | 3,053 | 3,100 | 3,078 | 2,657 | 1,736 |
| 26 | Maintenance | 500 | 500 | 500 |  | 14 | 4,559 |
| 27 | Management | - |  | - |  |  |  |
| 28 | Meeting Space | 300 | 250 | 250 | 225 | 200 | 200 |
| 29 | Miscellaneous | 200 | 130 | 500 | 475 | 406 | 79 |
| 30 | Newsletter | 260 | 81 | 360 | 117 |  |  |
| 31 | Postage | 1,163 | 561 | 1,155 | 812 | 727 | 678 |
| 32 | Snow Removal | 7,000 | 7,772 | 6,500 | 6,420 | 3,266 | 1,643 |
| 33 | Supplies | 2,385 | 968 | 954 | 429 | 427 | 478 |
| 34 | Taxes-Federal | 546 | 4,500 | 575 | 490 | 395 | 774 |
| 35 | Taxes -Virginia | 232 | 1,800 | 245 | 209 | 157 | 165 |
| 36 | Taxes -Other | 135 | 137 | 125 | 118 | 187 | 25 |
| 37 | Trash | 54,276 | 49,692 | 50,605 | 47,153 | 46,120 | 45,677 |
| 38 | Tree \& Shrub | 10,000 | 5,000 | 10,000 | 8,642 | 5,570 | 7,135 |
| 39 | Website | 207 | 207 | 188 | 187 | 187 | 167 |
| 40 | Total Expenses | 138,459 | 124,717 | 129,200 | 112,045 | 105,825 | 112,618 |
| 41 |  |  |  |  |  |  |  |
| 42 | Operating Net Income | $(10,359)$ | $(2,646)$ | $(7,800)$ | 5,990 | 12,801 | 10,732 |
| 43 |  |  |  |  |  |  |  |
| 44 | Repair \& Replacement Reserves |  |  |  |  |  |  |
| 45 | Contributions | 55,400 | 54,300 | 54,300 | 58,200 | 57,200 | 52,200 |
| 46 | Expenditures: |  |  |  |  |  |  |
| 47 | Entrance Signs |  |  |  | $(2,372)$ |  |  |
| 48 | Fence |  | $(11,930)$ | $(20,000)$ | - | (387) | $(17,673)$ |
| 49 | Capital Improvements | - |  | - | - |  |  |
| 50 | Reserve study | $(2,650)$ |  |  |  |  |  |
| 51 | Roads |  |  | $(23,000)$ | $(43,324)$ |  |  |
| 52 | Signs |  |  |  | $(3,930)$ |  |  |
| 53 | Sidewalks |  |  |  | $(9,866)$ |  |  |
| 54 | Lighting |  |  |  |  |  | $(23,085)$ |
| 55 | Drainage |  |  |  | $(9,050)$ |  | $(8,272)$ |
| 56 | Mailboxes |  |  |  |  |  |  |
| 57 | Curbs | $(3,500)$ |  |  | $(12,868)$ |  | (61) |


|  | A | B | C | D | E | G | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Leewood Homeowners Association2017 Budget |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| 4 |  | 2017 | 2016 | 2016 | 2015 | 2014 | 2013 |
| 5 |  | Budget | Projected | Budget | Actual | Actual | Actual |
| 58 | Interest Income -Reserves | 2,940 | 1,942 | 2,764 | 1,554 | 1,430 | 1,512 |
| 59 | Dividend Income -Reserves | 1,625 | 2,212 | 2,000 | 2,183 | 1,890 | 1,973 |
| 60 | Realized Gain (loss) |  | 30,041 |  |  |  |  |
| 61 | Unrealized Gain (Loss) |  |  |  | (816) | 11,146 | 21,868 |
| 62 | Net Increase (Decrease) | 53,815 | 76,566 | 16,064 | $(20,289)$ | 71,279 | 28,463 |
| 63 | Balance, beginning of year | 491,077 | 414,511 | 414,511 | 434,800 | 363,521 | 335,058 |
| 64 | Balance, end of year | 544,891 | 491,077 | 430,575 | 414,511 | 434,800 | 363,521 |
| 65 |  |  |  |  |  |  |  |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Leewood Homeowners Association 2017 Budget |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| 4 |  | 2017 | 2016 | 2016 | 2015 | 2014 | 2013 |
| 5 |  | Budget | Projected | Budget | Actual | Actual | Actual |
| 66 |  |  |  |  |  |  |  |
| 67 |  | 2017 | 2016 | 2016 | 2015 | 2014 | 2013 |
| 68 |  | Budget | Projected | Budget | Actual | Actual | Actual |
| 69 | Operating reserves |  |  |  |  |  |  |
| 70 | Income (Expenditures) | $(10,359)$ | $(2,646)$ | $(7,800)$ | 5,990 | 12,801 | 10,732 |
| 71 | Capital Improvements | incl |  | incl | incl | incl | incl |
| 72 | Net Increase (Decrease) | $(10,359)$ | $(2,646)$ | $(7,800)$ | 5,990 | 12,801 | 10,732 |
| 73 | Balance, beginning of year | 56,865 | 59,511 | 51,672 | 53,521 | 40,721 | 29,989 |
| 74 | Balance, end of year | 46,506 | 56,865 | 43,872 | 59,511 | 53,521 | 40,721 |




|  | A | B | C | D |
| :---: | :---: | :---: | :---: | :---: |
| 95 | Legal |  |  |  |
| 96 | ARC | 1,500 | based on 2016 YTD |  |
| 97 | general | 2,000 | based on 2016 YTD |  |
| 98 | collections | 2,500 | based on 2016 YTD |  |
| 99 | expected increase |  |  |  |
| 100 |  | 6,000 |  |  |
| 101 | Lighting |  |  |  |
| 102 | electricity -new \& old lights | 3,072 | based on August bill |  |
| 103 | potential increase | 53 |  |  |
| 104 |  | 3,125 |  |  |
| 105 | Maintenance |  |  |  |
| 106 | drainage |  | none expected in 2017 |  |
| 107 | other |  | deductible for insurance claim |  |
| 108 |  | 500 |  |  |
| 109 | Management |  |  |  |
| 110 | ARC | - |  |  |
| 111 | general |  |  |  |
| 112 |  | - |  |  |
| 113 | Meeting space |  |  |  |
| 114 | School for Contemp |  | donation; regular room is free |  |
| 115 |  | 300 |  |  |
| 116 | Miscellaneous |  |  |  |
| 117 | bank charges | 50 |  |  |
|  |  |  | \$105.95 YTD for 2016 (one board |  |
| 118 | volunteer gifts |  | member expected to leave board) |  |
| 119 | contingency | - |  |  |
| 120 |  | 200 |  |  |
| 121 | Newsletter |  |  |  |
| 122 | 4 newsletters at \$65 | 260 | \$80 YTD for 2016; change to electronic |  |
| 123 |  | 260 |  |  |
| 124 | Postage |  |  |  |
| 125 | architectural control |  | regular notices + certified mail |  |
| 126 | standards |  | offsite owners |  |
| 127 | POA packets | 48 | \$5.95 each at 8 packets |  |
| 128 | PO box rental | 165 | rate based on 2016 |  |
| 129 | Finance: audit, tax returns, bills | 55 |  |  |
| 130 | annual assessment mailing | 200 | 1 mailing in November with card |  |
| 131 | assessment F/U and delinquent lette | 49 | 25 per quarter? |  |
| 132 | annual meeting notice | 100 | \$94 paid in 2016 |  |
| 133 | other | 50 |  |  |
| 134 | postal increase |  | included above |  |
| 135 |  | 1,163 |  |  |
| 136 | Snow Removal |  |  |  |
| 137 |  | 7,000 |  |  |
| 138 |  | 7,000 |  |  |


|  | A | B | C | D |
| :---: | :---: | :---: | :---: | :---: |
| 139 | Supplies |  |  |  |
| 140 | office supplies | 200 |  |  |
| 141 | plastic bags | 75 | \$50 purchased in 2011 |  |
| 142 | annual meeting | 50 |  |  |
| 143 | solar light for entrance bed |  |  |  |
| 144 | National Night Out -food | 100 | \$333 paid in 2016 |  |
| 145 | National Night Out -prizes | 125 | \$120 paid in 2015 |  |
| 146 | Other neighborhood get-togethers | 200 | Stephen Greer |  |
| 147 | Checks/deposit tickets | - | \$157 paid in 2016 for checks |  |
| 148 | For deposit only stamp | 15 | purchased in 2013 |  |
| 149 | Virus software |  |  |  |
| 150 | HOA software | - |  |  |
|  |  |  | Dayna proposal from online demo; entry level verion; unlimited data, users, activity $\$ 250$ setup and $\$ 60$ |  |
| 151 | ARC software | 1,000 | per month |  |
| 152 | QuickBooks subscription | 150 | current version $\$ 138$ paid in 2016 upgrade to next version for other |  |
| 153 | QuickenBooks subscription | 120 | features |  |
| 154 |  | 2,385 |  |  |
| 155 | Taxes-Federal |  |  |  |
| 156 | Va taxable income | 3,875 |  |  |
| 157 | Tax exempt interest |  |  |  |
| 158 | Va taxes | (232) |  |  |
| 159 | Taxable income | 3,642 |  |  |
| 160 |  | 546 |  |  |
| 161 | Taxes -Virginia |  |  |  |
| 162 | Invest inc -operating |  | - |  |  |
| 163 | Interest inc -reserves | 2,940 |  |  |
| 164 | Dividend inc -reserves | 1,625 |  |  |
| 165 | Realized gain |  |  |  |
| 166 | Tax prep fees | (690) |  |  |
| 167 | Taxable income | 3,875 |  |  |
| 168 |  | 232 |  |  |
| 169 | Taxes -Other |  |  |  |
| 170 | annual report | 25 based on 2016 billing |  |  |
| 171 | RE report | 110 | based on 2016 return |  |
| 172 |  | 135 |  |  |
| 173 | Trash |  |  |  |
| 174 | Jan-Jun |  | 26,431 assumed Dec 2016 increase to max |  |  |
| 175 | Jul-Nov | 23,127 | $5 \%$ Fairfax County increase assume $2 \%$ increase (max is $7 \%$ ) |  |
|  |  |  |  |  |
| 176 | Dec | 4,718 | based on current contract terms |  |
| 177 |  | 54,276 | current contract thru 11/30/17 |  |
| 178 | Tree \& Shrub |  |  |  |
| 179 | IPM |  | - | part of contract |  |
| 180 | Horticultural oil | - | part of contract |  |
| 181 | Fertilizer | - | part of contract |  |
| 182 | Removal | 6,000 |  |  |
| 183 | Removal -Leestone fallen trees |  |  |  |


|  | A | B | C | D |
| :---: | :---: | :---: | :---: | :---: |
| 184 | Removal -red bud on Bradwood |  |  |  |
| 185 | New plantings | 4,000 |  |  |
| 186 | New plantings |  | mailbox beds |  |
| 187 |  | 10,000 |  |  |



